

ADVICE FOR SCHOOL STEWARDS

Reaching out to recruit new ASTI members – the personal touch

- There is no substitute for personal contact in reaching out to new prospective ASTI members in your school. In nearly every instance, the first union activist a new teacher will see is the School Steward. Inviting such teachers to join the ASTI is a key part of the role of an ASTI School Steward.

Greeting newly appointed teachers – a genuine welcome

- Stewards should approach newly appointed teachers as early as possible. Particularly in dual union schools you should endeavour to approach them before they receive any approaches from another union. If your school has a School Union Committee, committee members should be invited to participate in the recruitment process too.
- Provide a “welcome kit” of union materials including an application form. In particular, bring their attention to our poster “Why you should join the ASTI”.
- Advise the prospective member that if they have been placed on the revised pay scale for new entrants since 2011 their first year of ASTI membership is free.
- Advise them that they can sign up online. Assist them with the application and if they choose to apply using a hard copy, offer to submit the form to ASTI Head Office on their behalf.
- Talk about the importance of being a member of the union and answer any questions the teacher has about the union or about the job.
- The approach should be warm and friendly, perhaps over a cup of coffee!
- Be politely assertive in order to ensure a new member is recruited.

Further engagement:

- If a newly appointed teacher is hesitant or requires additional information/encouragement, make sure to follow-up. The assistance of the School Union Committee or other ASTI colleagues could also be useful. For those that have been recruited, make sure to check in with them regularly to assist or advise them on any employment related matters that may be of concern to them.

ASTI MEMBERSHIP GIVES YOU

- Free membership for your first year of teaching.
- Expert advice, support and legal representation as needed.
- Consultation – surveys, ballots, representative networks.
- A job placement service all year round.
- Information meetings for new teachers.
- Any question answered – big or small.
- Comprehensive website – login for additional benefits at www.asti.ie
- ASTIR magazine – updates on developments in your profession.
- ASTI diary including guide to your terms and conditions.
- Low-cost credit card.
- Low-cost car, house, health and travel insurance.
- Money off optical and dental treatments.
- Discounted loans.
- Access to a range of grants and supports.
- Professional development / training opportunities.
- Access to income protection scheme.
- A say in the development of education and teaching.
- A career-long support network.

ASTI BENEFITS AND SERVICES

Negotiation

ASTI is a campaigning union that fights relentlessly to improve pay and the terms and conditions of employment for members.

Representation

ASTI provides professional representation at national and local level to advance members' interests and concerns.

Democratic Voice

Through our extensive representative structure ASTI ensures your voice is heard.

Delivery

ASTI has a strong and proven track record of achieving enhancement of members' terms and conditions of employment.

Comprehensive Information

Through a variety of communication channels and networks ASTI keeps its members informed.

Finance and Insurance

Through Cornmarket Financial Services, ASTI members can access a range of financial services.

Professional Workplace Support and Advice

ASTI provides members with expert advice, support and legal representation as needed.

Representation – Education and Professional Practice

ASTI represents members' interests on a variety of education bodies including the NCCA and the Teaching Council.

Association of
Secondary Teachers, Ireland



RECRUITMENT TO ASTI

*Advice for
School Stewards*

